MIFID II PRODUCT GOVERNANCE / PROFESSIONAL INVESTORS AND ELIGIBLE COUNTERPARTIES ONLY TARGET MARKET — Solely for the purposes of the manufacturers' product approval process, the target market assessment in respect of the Notes, taking into account the five categories referred to in item 18 of the Guidelines published by ESMA on 5 February 2018, has led to the conclusion that: (i) the target market for the Notes is eligible counterparties and professional clients only, each as defined in Directive 2014/65/EU (as amended, "MiFID II"); and (ii) all channels for distribution of the Notes to eligible counterparties and professional clients are appropriate. Any person subsequently offering, selling or recommending the Notes (a "distributor") should take into consideration the manufacturers' target market assessment; however, a distributor subject to MiFID II is responsible for undertaking its own target market assessment in respect of the Notes (by either adopting or refining the manufacturers' target market assessment) and determining appropriate distribution channels.

**PROHIBITION OF SALES TO EEA RETAIL INVESTORS** - The Notes are not intended to be offered, sold or otherwise made available to and should not be offered, sold or otherwise made available to any retail investor in the European Economic Area ("**EEA**"). For these purposes, a retail investor means a person who is one (or more) of: (i) a retail client as defined in point (11) of Article 4(1) of MiFID II; or (ii) a customer within the meaning of Directive 2016/97/EU, where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II. Consequently, no key information document required by Regulation (EU) No 1286/2014 (as amended, the "**PRIIPs Regulation**") for offering or selling the Notes or otherwise making them available to retail investors in the EEA has been prepared and therefore offering or selling the Notes or otherwise making them available to any retail investor in the EEA may be unlawful under the PRIIPs Regulation.

Final Terms dated 22 November 2019



## **ESSILORLUXOTTICA**

Euro 12,000,000,000
Euro Medium Term Note Programme
for the issue of Notes

**SERIES NO: 7** 

**TRANCHE NO: 1** 

Euro 1,500,000,000 0.375 per cent. Notes due 27 November 2027 (the "Notes")

issued by EssilorLuxottica ("EssilorLuxottica" or the "Issuer")

## **GLOBAL COORDINATORS AND JOINT BOOKRUNNERS**

CITIGROUP
GOLDMAN SACHS INTERNATIONAL
MUFG
UNICREDIT BANK

**JOINT BOOKRUNNERS** 

BANCA IMI BOFA SECURITIES BNP PARIBAS CRÉDIT AGRICOLE CIB HSBC

SANTANDER CORPORATE & INVESTMENT BANKING SOCIÉTÉ GÉNÉRALE CORPORATE & INVESTMENT BANKING

J.P. MORGAN

#### PART A - CONTRACTUAL TERMS

Terms used herein shall be deemed to be defined as such for the purposes of the Conditions set forth in the Base Prospectus dated 23 May 2019 which has received visa no. 19-222 from the *Autorité des marchés financiers* (the "AMF") on 23 May 2019, the first supplement to it dated 6 November 2019 which has received visa no. 19-513 from the AMF on 6 November 2019 and the second supplement to it dated 13 November 2019 which has received visa no. 19-520 from the AMF on 13 November 2019 which together constitute a base prospectus for the purposes of the Directive 2003/71/EC, as amended or superseded (the "**Prospectus Directive**") (together, the "**Base Prospectus**"). This document constitutes the Final Terms of the Notes described herein for the purposes of Article 5.4 of the Prospectus Directive and must be read in conjunction with the Base Prospectus. Full information on the Issuer and the offer of the Notes is only available on the basis of the combination of these Final Terms and the Base Prospectus. The Base Prospectus is available for viewing on the website of the AMF (www.amf-france.org) and of EssilorLuxottica (https://www.essilorluxottica.com/fr/information-reglementee) and printed copies may be obtained from EssilorLuxottica at 147, rue de Paris, 94220 Charenton-le-Pont, France.

1 Issuer: EssilorLuxottica

2 (i) Series Number: 7

(ii) Tranche Number: 1

(iii) Date on which the Notes

become fungible: Not Applicable

3 Specified Currency: Euro ("€")

4 Aggregate Nominal Amount:

(i) Series: €1,500,000,000

(ii) Tranche: €1,500,000,000

5 Issue Price: 99.053 per cent. of the Aggregate Nominal Amount

**6** Specified Denomination: €100,000

7 (i) Issue Date: 27 November 2019

(ii) Interest Commencement

Date: Issue Date

8 Maturity Date: 27 November 2027

9 Interest Basis: 0.375 per cent. Fixed Rate

10 Redemption Basis: Subject to any purchase and cancellation or early

redemption, the Notes will be redeemed on the Maturity Date at 100 per cent. of their nominal

amount.

11 Change of Interest Basis: Not Applicable

12 Put/Call Options: Residual Call Option

Make-Whole Redemption by the Issuer

Clean-Up Call Option

Change of Control Put Option Acquisition Event Call Option (further particulars specified below)

13 (i) Status of the Notes: Senior

(ii) Date of Board approval for

issuance of Notes obtained: Decision of the Conseil d'administration of

EssilorLuxottica dated 30 July 2019 and decision of Leonardo Del Vecchio, *Président-Directeur Général* of the Issuer and Hubert Sagnières, *Vice-Président-Directeur Général Délégué* of the Issuer,

acting jointly, dated 20 November 2019

# PROVISIONS RELATING TO INTEREST (IF ANY) PAYABLE

14 Fixed Rate Note Provisions Applicable

(i) Rate of Interest: 0.375 per cent. per annum payable annually in

arrear on each Interest Payment Date

(ii) Interest Payment Dates: 27 November in each year commencing on 27

November 2020 and ending on the Maturity Date

(iii) Fixed Coupon Amount: €375 per Note of €100,000 Specified Denomination

(iv) Broken Amount: Not Applicable

(v) Day Count Fraction: Actual/Actual-ICMA

(vi) Determination Dates: 27 November in each year

15 Floating Rate Note Provisions Not Applicable

16 Zero Coupon Note Provisions Not Applicable

17 Inflation Linked Notes -

Provisions relating to CPI or

HICP Linked Interest Not Applicable

### PROVISIONS RELATING TO REDEMPTION

18 Call Option Not Applicable

19 Make-Whole Redemption Applicable

(i) Notice period: As per Condition 6(d)

(ii) Reference Security: 0.500 per cent. Federal Government Bond of

Bundesrepublik Deutschland due August 2027,

with ISIN DE0001102424

(iii) Reference Dealers: As per Condition 6(d)

(iv) Similar Security: Reference bond or reference bonds issued by the

German Federal Government having an actual or

interpolated maturity comparable with the remaining term of the Notes that would be utilised, at the time of selection and in accordance with customary financial practice, in pricing new issues of corporate debt securities of comparable maturity to the remaining term of the Notes.

(v) Party, if any, responsible for calculating the principal and/or interest due (if not the

Calculation Agent): Not Applicable

(vi) Redemption Margin: 0.150 per cent. per annum

20 Clean-Up Call Option Applicable

(i) Clean-Up Redemption

Amount: €100,000 per Note of €100,000 Specified

Denomination

21 Residual Call Option Applicable

(i) Call Option Date: 27 August 2027

(ii) Notice period: As per Condition 6(c)

22 Acquisition Event Call Option: Applicable

(i) Acquisition Event Limit Date: 30 July 2021

(ii) Optional Redemption

Amount: €101,000 per Note of €100,000 Specified

Denomination

(iii) Redemption in whole only: Applicable

23 Put Option Not Applicable

24 Change of Control Put Option Applicable

25 Final Redemption Amount of

each Note €100,000 per Note of €100,000 Specified

Denomination

Inflation Linked Notes - Provisions relating to the Final

Redemption Amount Not Applicable

# 26 Early Redemption Amount

(i) Early Redemption Amount(s)
 of each Note payable on
 redemption for taxation
 reasons (Condition 6(k)), for
 illegality (Condition 6(o)) or
 on event of default
 (Condition 9):

€100,000 per Note of €100,000 Specified

Denomination

(ii) Redemption for taxation reasons permitted on days others than Interest Payment Dates:

Yes

(iii) Unmatured Coupons to become void upon early redemption (Materialised

Bearer Notes only)): Not Applicable

#### **GENERAL PROVISIONS APPLICABLE TO THE NOTES**

27 Form of Notes: Dematerialised Notes

(i) Form of Dematerialised

Notes: Bearer dematerialised form (au porteur)

(ii) Registration Agent: Not Applicable

(iii) Temporary Global Certificate: Not Applicable

(iv) Applicable TEFRA

exemption: Not Applicable

28 Exclusion of the possibility to request identification of the Noteholders as provided by

Condition 1(a): Not Applicable

29 Financial Centre(s) (Condition

7(g)): TARGET

Talons for future Coupons or Receipts to be attached to Definitive Notes (and dates on which such Talons mature):

No

,

31 Details relating to Instalment

Notes: Not Applicable

Redenomination provisions: Not Applicable

33 Consolidation provisions: Not Applicable

34 Purchase: Applicable

35 Masse (Condition 11):

Name and address of the Representative:

DIIS GROUP 12 rue Vivienne 75002 Paris France

The Representative will receive a remuneration according to an agreement with the Issuer dated

22 November 2019.

# **RESPONSIBILITY**

The Issuer accepts responsibility for the information contained in these Final Terms.

Signed on behalf of EssilorLuxottica:

By: Giacomo Soldani Duly authorised By: Laurent Danger-Marie Duly authorised

### **PART B - OTHER INFORMATION**

#### 1 LISTING AND ADMISSION TO TRADING

(i) Listing and admission to

trading:

Application has been made by the Issuer (or on its behalf) for the Notes to be admitted to trading on Euronext Paris with effect from 27 November 2019.

(ii) Estimate of total expenses related to admission to

trading:

€6,325

### 2 RATINGS

Ratings:

The Notes to be issued have been rated:

Moody's: A2

S&P: A

Moody's and S&P are established in the European Union and registered under Regulation (EC) No 1060/2009 (as amended) (the "CRA Regulation"). As such, Moody's and S&P are included in the list of credit rating agencies published by the European Securities and Markets Authority on its website (www.esma.europa.eu/supervision/credit-rating-

agencies/risk.

## 3 INTERESTS OF NATURAL AND LEGAL PERSONS INVOLVED IN THE ISSUE/OFFER

Save as discussed in "Subscription and Sale", so far as the Issuer is aware, no person involved in the offer of the Notes has an interest material to the offer. The Joint Bookrunners and their affiliates (including, for the avoidance of doubt, their parent companies) have engaged, and may in the future engage, in investment banking and/or commercial banking transactions with, and may perform other services for, the Issuer and their affiliates in the ordinary course of business.

#### 4 REASONS FOR THE OFFER

(i) Reasons for the offer:

The net proceeds will be used to (re)finance a portion of the consideration to be paid in relation to the acquisition of GrandVision and certain indebtedness of GrandVision upon consummation of its acquisition and/or to fund the Group's general corporate purposes.

# 5 Fixed Rate Notes only – YIELD

Indication of yield: 0.496 per cent. *per annum* 

The yield is calculated at the Issue Date on the basis of the Issue Price. It is not an indication of future yield

#### 6 OPERATIONAL INFORMATION

ISIN: FR0013463668

Common Code: 208476343

Depositaries

(i) Euroclear France to act as

Central Depositary: Yes

(ii) Common Depositary for Euroclear Bank SA/NV and Clearstream Banking, S.A.:

Any clearing system(s) other than Euroclear Bank SA/NV and Clearstream Banking, S.A. and the relevant identification

number(s): Not Applicable

Delivery: Delivery against payment

No

Names and addresses of additional Paying Agent(s) (if

any): Not Applicable

# 7 DISTRIBUTION

(i) Method of distribution: Syndicated

(ii) If syndicated:

(A) Names of Joint

Bookrunners: Global Coordinators and Joint Bookrunners

Citigroup Global Markets Limited Goldman Sachs International MUFG Securities (Europe) N.V.

UniCredit Bank AG

Joint Bookrunners

Banca IMI S.p.A. Banco Santander, S.A.

**BNP PARIBAS** 

Crédit Agricole Corporate and Investment Bank

HSBC Bank plc

J.P. Morgan Securities plc

Merrill Lynch International

Société Générale

(B) Stabilising

Manager(s) if any: UniCredit Bank AG

(iii) If non-syndicated, name

and address of Dealer: Not Applicable

(iv) US Selling Restrictions (Categories of potential investors to which the

Notes are offered): Reg. S Compliance Category 2 applies to the Notes;

TEFRA not applicable

(v) Prohibition of Sales to

EEA Retail Investors: Applicable