

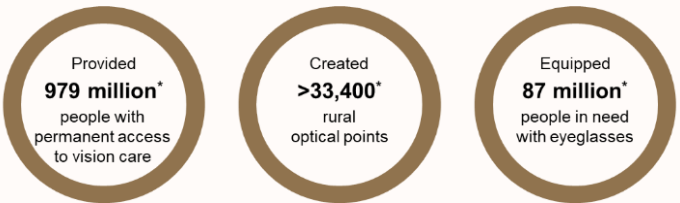
# EssilorLuxottica at a glance

## MISSION

*See more. Be more.*

*Eliminate uncorrected poor vision  
in one generation*

*by increasing awareness and access*



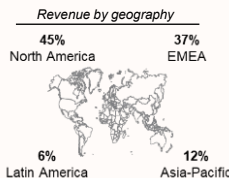
\* since 2013

## STRATEGY

|                              |                                                                                           |
|------------------------------|-------------------------------------------------------------------------------------------|
| <b>Eyecare &amp; eyewear</b> | <i>We create cutting-edge solutions increasingly boosted by digital technology and AI</i> |
| <b>Innovation</b>            | <i>We raise the bar for the benefit of the entire industry</i>                            |
| <b>Entrepreneurship</b>      | <i>We take decisions faster thanks to our entrepreneurial mindset</i>                     |
| <b>Vertical integration</b>  | <i>We cover each and every step of the value chain</i>                                    |
| <b>Open model</b>            | <i>We share our assets as a network company</i>                                           |
| <b>Quality</b>               | <i>We differentiate on product and service quality at every price point</i>               |
| <b>Sustainability</b>        | <i>We keep our «Eyes on the Planet»</i>                                                   |

## ASSETS<sup>1</sup>

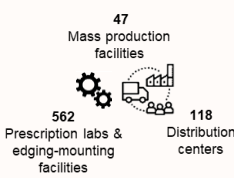
### Global footprint Balanced exposure



### Brand portfolio All product & price ranges



### Supply chain Scale & proximity



### Innovation Top spender in R&D



### People Diversity



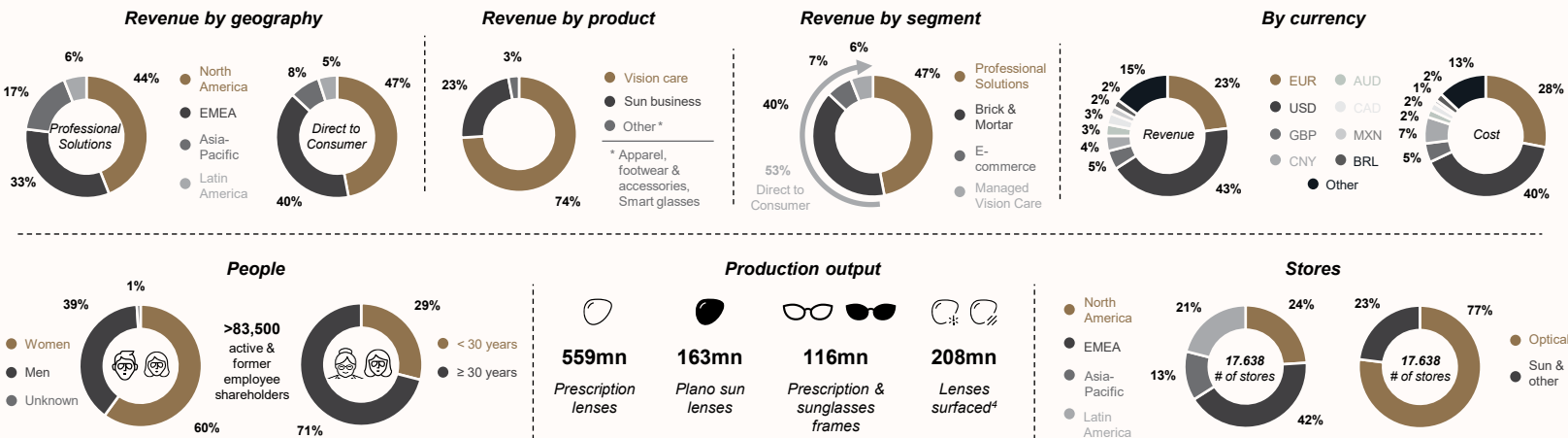
### Go-to-market Multi/omni-channel



## KEY FINANCIALS<sup>1</sup>

|                                 |                                                |                                               |                                                |
|---------------------------------|------------------------------------------------|-----------------------------------------------|------------------------------------------------|
| <b>€26.5bn</b><br>Revenue       | <b>€4.4bn</b><br>Operating profit <sup>2</sup> | <b>16.7%</b><br>Operating margin <sup>2</sup> | <b>€3.1bn</b><br>Group net income <sup>2</sup> |
| <b>€2.4bn</b><br>Free cash flow | <b>€11.0bn</b><br>Net debt <sup>3</sup>        | <b>5.7%</b><br>Capex/revenue                  | <b>€3.95</b><br>Dividend per share             |

## PERFORMANCE INDICATORS<sup>1</sup>



<sup>1</sup> 2024 data | <sup>2</sup> Adjusted measures | <sup>3</sup> Incl. lease liabilities of €3.6bn | <sup>4</sup> Owned or partner laboratories (excluding coating and edging activities)